



Team extension services

Learn how our software development and IT consulting company helps tech leaders and enterprises boost their profits through accelerated development and access to specialized expertise.



Soft Industry Alliance (SIA) –
a trusted IT partner for tech
leaders, enterprises, and
startups

We drive business profitability by making
advanced technology work for strategic
goals through digital transformation, team
extension, and custom software
development.

24+

years in the global
IT market.

200+

successful cases
in 12 countries.

100+

experts with 5+ years of
experience.



Over the years, we have helped our partners strengthen their core operations:

- build AI-driven decision systems
- automate critical workflows
- implement scalable infrastructures

enabling sustainable growth, better planning, and long-term resilience.

Trusted by: →



SAMSUNG

HAMMER
an Infovista Company

 **BOSCH**

BAT

P E T
TECHNOLOGIES



GDPR
COMPLIANT

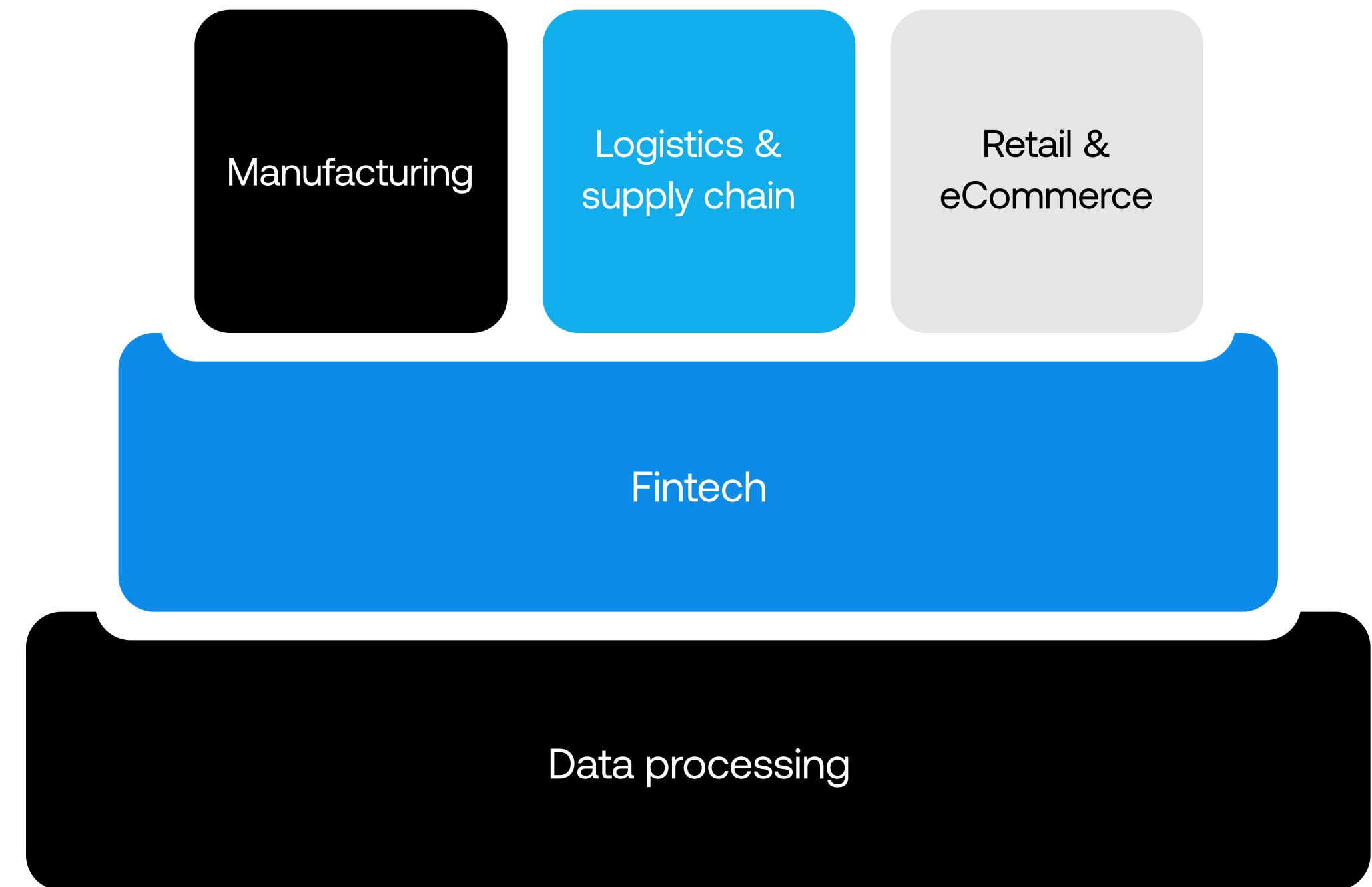


ISO 9001 Quality
Management System



We provide domain-focused and cross-industry solutions, leveraging solid data & AI expertise

- We've delivered dozens of projects across our 5 core domains — from complex anti-fraud systems to high-load marketplace platforms.
- We deliver industry-agnostic digital transformation solutions that bring operational clarity and help reduce costs.
- We optimize processes where industries meet — like embedded finance and predictive inventory management.





Value

How our team extension approach adds value to your business



Service-driven solutions

- IT staff augmentation

Use case: When you need to reinforce your in-house team with single engineer or compact expert units to meet tight deadlines, or handle workload spikes.

- Managed IT teams

Use case: When you want a cross-functional cohesive team to deliver a project end-to-end, while ensuring complete integration into your environment.

- Expert-as-a-Service

Use case: When you need C-level or niche tech experts to fill knowledge gaps, provide strategic guidance, or support critical aspects of a complex project.

- Offshore development center

Use case: When you're seeking a long-term, strategic development partnership and want to establish a dedicated remote team that aligns with your culture and processes.

Business-focused offerings

- For IT product companies

We help you scale fast with engineers who act as in-house — giving you control, flexibility, and quality code.

- For IT service companies

Deliver with confidence and protect your margins — with flexible teams and a backend partner you can rely on.

- For enterprises

Get experts in secure, compliant delivery — with deep experience in high-load and legacy system environments.



We focus on meaningful
outcomes — not just filling
seats with engineers

Request your
team extension





We kept everything that works in team extension — and left out what doesn't from staffing firms, marketplaces, and IT service providers

High-skilled SIA
in-house
experts (100+)

Access C-level expertise and hard-to-find, domain-savvy specialists.

SIA academy, quality assessment, HR & EOR
Get fast engineer onboarding, consistent delivery quality, and full-cycle back office support.

Pre-selected
candidates pool
(1000+)

Scale when you need. Launch fast.
Tap into virtually any tech role.



8 reasons why SLA is right for your team extension?



1. We are more than a vendor — a true tech partner with a human face

Unlike typical providers who just fill roles, we focus on your business needs. A [dedicated manager](#) stays in sync with your goals, ensures delivery consistency, and adapts the setup as your needs evolve.

2. Flexible collaboration models — tailored to your context

From individual engineers to fully managed remote teams — we support every team extension case: urgent scaling, rare expertise, long-term partnerships, or [shifting needs](#). Our model adapts, so you don't have to.

3. Not just extra hands — domain expertise where it matters

We're not a body shop — we give you access to rare, high-impact expertise across critical domains like FinTech, Manufacturing, and Data processing. Our top specialists, who have delivered solutions for [Fortune 500](#) clients, bring strategic insight where it's needed most.



4. More than staffing — technical ownership included

We combine full backoffice support with ongoing technical oversight. While staffing agencies stop at HR and EOR, we stay involved — ensuring your team performs, grows, and delivers at a consistently high level.

Dedicated account manager

- One contact for operations and team care
- Management of changes, scaling, and retention

Tech lead

- Oversees delivery quality and team alignment
- Provides hands-on support and tech supervision

Back office

- Recruitment and candidate vetting
- Contracts and payroll
- Motivation and well-being support



5. Quality-first approach — only proven specialists in your team

We never sacrifice quality for speed. Our process ensures that every developer we provide is technically strong, communicative, and ready to contribute effectively from the very start.

Multi-step candidate vetting

Each specialist passes both soft and hard skills assessments [by domain experts](#), plus additional testing via internal projects or technical tasks.

Pre-screened talent pool of 1,000 candidates

We maintain a ready-to-deploy list of vetted engineers, saving you time on hiring without lowering the bar.

Continuous talent training

Our [SIA Academy](#) keeps skills sharp and ensures newly onboarded developers are mentored by experienced engineers — so even support roles meet enterprise-grade expectations.



6. Enterprise-level legal and security readiness

We're ready for complex NDAs, MSAs, and SOWs — and ensure data security and compliance. You get a partner who meets enterprise standards without adding unnecessary friction.

7. Fair pricing with full value included

You pay **only for the engineers' time** — everything else comes built in. Account management, back-office support, and technical supervision are part of the partnership, not line items on your invoice.

8. Fast start without cutting corners

Thanks to our pre-vetted talent pool and AI-powered selection tools, we match you with the right engineers in as little as **1 to 14 days**, depending on complexity. No shortcuts, just the right people, ready to deliver.



Services

Service-driven solutions



We craft tailored team extension solutions across multiple parameters

by business purpose	by industry	by specialization	by tech stack	by team amount	by expertise level
<ul style="list-style-type: none">➤ Addressing temporary spikes in talent demand➤ Increasing speed to market➤ Establishing a scalable and cost-efficient development capacity	<ul style="list-style-type: none">➤ Data processing➤ FinTech➤ Manufacturing➤ Retail & eCommerce➤ Logistics & Supply Chain	<ul style="list-style-type: none">➤ Full stack➤ Data science➤ UX/UI➤ Back-end➤ Front-end➤ QA, AQA➤ DevOps	<ul style="list-style-type: none">➤ PHP➤ Java➤ Big Data➤ Android➤ JavaScript➤ Blockchainand more...	<ul style="list-style-type: none">➤ One person➤ Several different professionals➤ Cohesive team <p>by engagement</p> <ul style="list-style-type: none">➤ Part-time➤ Full-time	<ul style="list-style-type: none">➤ Junior➤ Middle➤ Senior➤ Executive-level <p>by project duration</p> <ul style="list-style-type: none">➤ Short-term (3-6 months)➤ Long-term (6+ months)



Choose the service that best
matches your need



IT staff augmentation

Quickly scale your tech capacity with pre-vetted engineers embedded into your team in just 1–14 days without compromising on quality, security, or adding administrative burden.

- AI-powered expert matching
- Free account manager
- 2-week trial period for risk-free onboarding
- Transparent pricing and no hidden fees
- Seamless integration into your environments
- Talent and performance quality ensured through training, vetting, and tech lead supervision

Managed IT team

Get a scalable, niche-specific, self-managed team that enables you to accelerate time-to-market, parallelize workstreams, and keep your core team focused on strategic goals.

- Project manager added
- Smooth integration with your stack, tools, and processes
- Flexible contracts: scale teams up or down
- Strict security: NDAs, IP protection, compliance-first operations
- Access to high-level experts



Expert-as-a-Service

Strengthen your team and close critical skill gaps with fast, flexible access to C-level expertise and hard-to-find, domain-savvy specialists: CTO, Solution Architects, DevOps leads, Data experts, and more.

- Business-driven delivery
- Enterprise-grade expertise, trusted by Fortune 500
- Industry-specific knowledge
- Secure, compliant delivery with full IP protection

Offshore development center

Access a fully integrated, niche-specific offshore development center that functions as a natural extension of your core team — with full control, long-term retention, and enterprise-grade scalability, backed by our tech advisory and robust operational infrastructure.

- Long-term team retention and cultural alignment
- Full operational and legal support
- Fast setup: from zero to full team launch in months
- Flexibility to scale teams up or down
- Transparent cost model with no hidden fees



We build long-term partnerships — always delivering more than you expect from a team extension vendor

[Request your team extension](#)





Partnership

Business-focused offerings



For IT product companies

We help move faster and scale smarter by embedding seasoned experts and managed teams that integrate seamlessly and take full ownership of delivery.

- Perfect match with your expectations
- Flexibility in engagement and scaling without losing expertise and continuity
- Seamless integration, full-stack ownership – your environment, your culture
- Transparent pricing, real collaboration – no black boxes

Soft Industry Alliance seamlessly augmented our Python and QA teams. Their exceptional project management and impressive sprint velocity and MTTR have made them invaluable partners — consistently meeting expectations and exceeding them.

CTO, FinTech back-office solution provider, Latvia





For IT service companies

We help you scale and protect your reputation by being a reliable backend partner that supports delivery, bridges expertise gaps, helps win more projects, and stays invisible when needed.

- Communication-ready teams that match your delivery standards
- White-label readiness, full integration into your workflows
- Flexible scaling and long-term capacity planning without quality trade-offs or chaotic rotations

We hired Soft Industry Alliance to help us develop an electronic payment system. What impressed me most was their diligence and eagerness to get things right and deliver the best possible value.



VP, CHI Software





For enterprises

We help enterprises reinforce their internal IT teams with high-level experts and engineers fluent in legacy systems and high-load environments — and able to operate within strict compliance frameworks.

- Enterprise-grade security, IP protection, NDAs, and legal compliance
- Stable, long-term-ready engineers aligned with your culture and risk profile
- Seamless integration with your workflows, version control, and CI/CD
- Scalable engagement — from a single expert to full offshore centers

One thing that truly stands out about SIA is their commitment to understanding their clients' businesses. Their ability to become part of our team, rather than a separate entity, enabled them to understand our pain points and craft a solution that truly resonated with our operations.



Quality Compliance & Performance Manager, British American Tobacco Ukraine





Turn your network into value with a SIA referral program

We believe trust drives growth. Connect us with companies seeking proven tech expertise — and earn rewards for every successful match.

Team extension engagement

Get 5%

monthly commission for 3 months
from any referred contract.

Software development projects

Earn 10%

commission on the first project signed
through your referral.



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